



DEPARTMENT OF THE AIR FORCE
22D AIR REFUELING WING (AMC)
MCCONNELL AIR FORCE BASE KANSAS

3 MAR 2011

Colonel James W. Crowhurst
Commander
57837 Coffeyville Street, Ste 135
McConnell AFB, KS 67221-3608

Ms. Christiane Jacobs
Association of Military Banks of America
70 Main Street, Suite 33
Warrenton, VA 20186

Dear Ms. Jacobs

McConnell Air Force Base was recently notified of the departure of the current on-base banking institution. This leaves a vacancy for another banking institution to provide services to McConnell Air Force Base personnel. Final approval rests with the Department of the Air Force and is based on evaluation of the proposals received. All financial institutions on Department of Defense (DoD) military installations must follow the policies outlined in the DoD Financial Management Regulation (FMR), Volume 5, Chapter 34 and DoD Instruction 1000.1 1. The DoD FMR is available for review at <http://www.dod.mil/comptroller/fmr/05/> and DoD Instruction 1000.1 1 is available at http://www.dtic.mil/whs/directives/corres/pdf/10001_1p.pdf.

The banking institution selected will be expected to become the Treasury Designated Depository and accept all Treasury General Account deposits consisting of cash and checks. This approval is not guaranteed due to the current Treasury Department limits on depository accounts and may not become a requirement for the new on-base banking facility. The selected banking institution must also be insured by a Federal Depository Insurance Corporation. Final decision on the Treasury General Account will also be made by the Department of the Air Force in coordination with the United States Treasury Department.

Additionally, the selected financial institution will enter into an agreement with the Army and Air Force Exchange Service (AAFES) to provide automated teller machine (ATM) services at the main entrance of the Base Exchange.

The attached questionnaire is provided to assist in the evaluation process. The review of proposals will include areas such as: (1) total services offered, (2) service charges, (3) loan rates, (4) interest paid on various types of savings, (5) demonstrated financial capability and (6) service awards the financial institution has received.

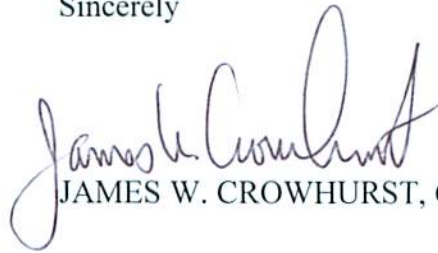
Please distribute this solicitation to member banks of the Association of Military Banks of America for their information and consideration in providing financial services to McConnell

Air Force Base. Interested financial institutions should submit a written proposal, including a completed questionnaire (attached), to the following address no later than 10 September 2011:

22 CPTS
53155 Kansas St, Ste 121
McConnell AFB, KS 67221-3608

If you have any questions, please contact Maj Darrin DeReus at 316-759-3332 or email darrin.dereus@us.af.mil.

Sincerely

A handwritten signature in black ink, appearing to read "James W. Crowhurst". The signature is fluid and cursive, with a large initial "J" and "C".

JAMES W. CROWHURST, Colonel, USAF

Attachment:
Questionnaire for Proposed Branch Operation

QUESTIONNAIRE FOR PROPOSED BRANCH OPERATIONS AT (McConnell AFB)

1. Name and address of your Financial Institution:
2. Proposed staffing (include positions/functions/locations):
3. Hours of operation:
4. Proposed renovations to government provided facility and estimated costs (to be paid by Government):
5. Proposed renovations to government provided facility and estimated costs (to be paid by your Financial Institution):
6. SCHEDULE OF SERVICES AND CHARGES:

PROPOSED SERVICES	TO BE OFFERED (YES OR NO)	CHARGES ASSOCIATED (IF APPLICABLE)
A. Minimum Cost/Minimum Activity Accounts for Direct Deposit		
B. Regular Checking Accounts		
C. Interest Bearing Checking - Accounts		
D. Overdraft Protection		
E. Stop Payments		
F. Cashing of government checks for non-account holders		
G. Cashing of personal checks for non-account holders		
H. Credit Cards		
I. Debit Cards		
J. Money Orders		
K. Traveler's Checks		
L. Cashier's Checks		
M. Mail Deposits		
N. Savings Bonds Sales/Redemptions		
O. Automatic Transfers between Checking and Savings		

P. Payment of utilities		
Q. Money transfers		
R. Trust Services		
S. Purchase of Securities		
T. Website Service Center/Online Banking		
U. Other Services (Specify)		

7. INTEREST BEARING ACCOUNTS:

PROPOSED SERVICE	TO BE OFFERED (YES OR NO)	CHARGES ASSOCIATED (IF APPLICABLE)
A. Regular Savings Accounts		
B. Christmas Club Accounts		
C. Certificates of Deposit (Specify terms and rates)		
D. Individual Retirement Accounts		
E. Other Savings Products (Specify)		

8. LOAN SERVICES:

PROPOSED SERVICE	TO BE OFFERED (YES OR NO)	CHARGES ASSOCIATED (IF APPLICABLE)
A. Line of Credit/Overdraft Protection		
B. Unsecured Personal Loans		
C. Secured Personal Loans		
D. Vehicle Loans		
E. Major Appliance Loans		
F. Home Improvement Loans		
G. Equity Loans		
H. Mortgage Loans		
I. Other (Specify)		

9. ATM SERVICE:

PROPOSED SERVICE	TO BE OFFERED (YES OR NO)	CHARGES ASSOCIATED (IF APPLICABLE)
A. ATM Provided (Specify Model Type)		
B. Number and Location of Machines (mobile ATM for Airshows and Alerts?)		
C. Surcharge for Non Customers (Specify Amount)		
D. List of Local, Regional, and National Networks ATM is linked to (Cirrus, AAFN, Plus, etc.)		
E. Services provided by ATM (Cash dispense, deposits, - etc.)		

10. When would you be able to begin branch operations?

11. Are you a designated Treasury General depository?

12. Please provide a copy of your latest published financial statements.

Signed _____ Date _____

Position or Job Title _____

Name of Financial Institution _____